

## TO WHOMSOEVER IT MAY CONCERN

Vantage Management Consulting has been working with us since 2008 on various assignments. Over the course of their various engagements so far, Vantage has facilitated business planning, policy setting, performance management systems, efficiency studies and some trouble shooting diagnostics.

They conducted a plan workshop for our entire management team and in which they drew participation from all team members and facilitated their contribution for the company's business plan. They also prepared a three year business plan and a very detailed first year budget.

Vantage has also evolved a costing system for the company, which apart from arriving at product, machine and unit level costs, has helped fixation and enhancement of production efficiency standards, material usage standards and production capacity. The system has facilitated a deeper understanding of factors contributing to production and cost efficiency.

They helped us with production planning & fine-tuning our quality policy.

They have also done an assignment for establishing a pricing mechanism for one of our units being operated by a third party and establishment of its capacity. Their diagnostics and recommendations for improvement in productivity have contributed to significant enhancement in production.

We are more than satisfied with their delivery of the assignments and they have added value far beyond the scope. The business perspective they carry helps them relate to issues in the organisation and contribute effectively. They have proven time and again that they care about our success and are flexible and available to whatever extent we required.

For GLOSTER CABLES LIMITED

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(Ashish P Modi)

**Managing Director** 

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